

Commercial Hire Purchase

A **Commercial Hire Purchase (CHP)** is generally suitable for organisations using the 'accruals' method of accounting for the Goods and Services Tax (GST) or for individuals who use their motor vehicle for business related purposes. Under the 'accruals' method, the GST component of the acquisition price of the motor vehicle (or other asset) can be claimed back on the entity's next Business Activity Statement, rather than claiming the GST over the term of the finance contract.

Flexibility

Flexibility is an attractive feature of a CHP. You can either finance the total purchase price, or use a deposit or trade-in to reduce the loan repayments. You can even use the GST refund to contribute towards paying off the loan, thereby reducing the amount financed and the interest paid over the term of the loan.

Tax Benefits

Unlike a chattel mortgage, under a CHP arrangement you do not become owner of the motor vehicle until all monies owed under the arrangement are paid. However, you can still claim a tax deduction for the depreciation on the motor vehicle as well as the interest component of the loan repayments where the motor vehicle is used for business related purposes.

In addition, GST is not payable on the loan repayments.

Other Benefits

Other benefits of a CHP include:

- The repayments are fixed over the term of the loan.
- The term of the loan ranges from 9 months to 60 months.
- You can structure the repayments with or without a balloon payment at the end of the term of the loan to tailor your repayments to suit your cash flow.

To obtain a CHP quotation tailored for you, please complete our attached finance enquiry form, alternatively call our friendly finance consultants on [1300 132 725](tel:1300132725).

Contact Details:

Southgate Fleet Management Pty Ltd/Southgate Financial Services Pty Ltd

Telephone: 1300 132 725

E-mail: support@southgatefinancial.com.au

Website: www.southgatefinancial.com.au

Disclaimer: We recommend that prior to entering into any financial arrangement that you seek independent financial advice. The information contained herein is of a general nature only and does not take into account your personal circumstances. Southgate Financial Services Pty Ltd, its agents, employees and lenders accept no responsibility for any loss that may arise.

NEW VEHICLE AND/OR LEASE QUOTATION REQUEST

Contact Person: _____ Date: _____

Company/Organisation: _____

Phone: _____ Fax: _____

Delivery State: _____ Delivery Suburb: _____

Vehicle is to be registered in the name of an: Organisation (Specify: _____) Individual

New Vehicle:

Make & Model: _____

Body: Sedan Wagon Hatch 3 Door Hatch 5 Door Other _____

Transmission: Automatic Manual

Fuel: Petrol Diesel LPG

Engine: 4 Cyl 6 Cyl 8 Cyl

Engine Capacity: _____ Litres

Required Options:

- | | | |
|--|--|---|
| <input type="checkbox"/> Air Conditioning | <input type="checkbox"/> Mud Flaps F & R | <input type="checkbox"/> Window Tint |
| <input type="checkbox"/> Metallic Paint | <input type="checkbox"/> Mud Spats F & R | <input type="checkbox"/> Headlight Protectors |
| <input type="checkbox"/> Cruise Control | <input type="checkbox"/> Floor Mats F & R (Carpet) | <input type="checkbox"/> Bonnet Protector |
| <input type="checkbox"/> ABS | <input type="checkbox"/> Floor Mats F & R (Rubber) | <input type="checkbox"/> Tow Bar (_____ kg) |
| <input type="checkbox"/> Air Bag - Driver | <input type="checkbox"/> Weathershield - RH | |
| <input type="checkbox"/> Air Bag - Passenger | <input type="checkbox"/> Weathershield - LH | |

Other: _____

Trade In Vehicle (if applicable):

Make & Model: _____ Registration Number: _____

Contact Person: _____ Phone: _____

Location: _____

Date (if applicable): _____ Time (if applicable): _____

NOTE: Where a date or time is specified, it is recommended that at least 3 business days notice is given to ensure valuers can set aside the requested date or time.

Finance/Leasing:

If you require assistance in choosing the appropriate lease type/term, please check this box.

Operating Lease

- Fully Maintained
- Non Maintained
- Term (years/total klm's): _____
- Term (years/total klm's): _____
- Term (years/total klm's): _____

Finance Lease

- Finance Lease#
- CHP#
- Chattel Mortgage#
- Novated Finance Lease#
- Fully Maintained Novated Finance Lease#*
- # Term (years/residual): _____
- * Term (total klm's): _____

Specialty Product (Organisations at Government Pricing Only)

- 12 Months Interest Only 9 Months Interest Only